

Your financial goals with Family First Life

Our objective is to help you achieve you start making money ASAP and achieve your financial goal. Complete the following to help you focus on what you would like to achieve with Family First Life as sales agent. Send this to your manger/mentor so they know how to support you and hold you accountable.

Are you currently licensed? If not, what date have you committed to taking your exam?

How much money do you need to make per month?

How much do you need to make your first year?

How much would you like to be earning per month/year in the next 2 to 3 years?

Are you starting full-time or part-time?

How much time do you have per week that you are going to commit to achieving these goals?

Discuss with your manger/mentor how many appointments you need to book per week to achieve your financial goals.

Our typical schedule for full-time agents is dial on Monday and run appointments on Tuesday & Wednesday and then dial again on Thursday to book appointments for Friday & Saturday

If you are starting off part-time, what days a week are you going block out to dial and run appointments? Being consistent each week on dial days and running appointments is key to succeeding in this business.

I plan to commit to make calls on _____ and run appointments on _____

Why are these financial goals important to you?

How will your life be different from achieving your goals?

What will happen if you don't achieve your goals?

Is there anything preventing you from making a commitment and working your business consistent each week?

What would derail you from your plan and prevent you from achieving your goals?